

GLORY

# Vertera™ 6G

The Global Standard in Cash Recycling Technology



[www.vertera6g.com](http://www.vertera6g.com)

# As Banking Evolves Over Time

## Industry Trends

“Retail banks will increasingly move to ‘lite’ networks... there will be fewer large outlets, carefully placed, augmented by a variety of touch points that include small-footprint branches with minimum staffing, storefront-style ATM installations, and in-store branches.”

NOVANTAS

“[The branch of the future is] generally smaller than existing layouts and staffed by better trained employees who can handle a wider range of customer needs.”

BAI BANKING STRATEGIES

“Financial institutions expect approximately 25% of branch transactions will migrate to self-directed technologies over the next 5 years.”

CELENT

“Despite the marked drop in branch-based transactions that has taken place in parallel with the rise of new remote retail banking technologies, the role of the branch in the overall retail banking offering remains central and, in many respects is enhanced.”

“The Bank Branch of the Future,” LAFFERTY

“The fact is that most customers want to be inside a bank when they buy a complex financial product. Banks should therefore reinforce the branch’s role as the preferred sales channel for all high-value deposit products, including transaction accounts, high-value savings accounts and investment products.”

“Building a High-Powered Branch Network,” BOSTON CONSULTING GROUP

## Branch Impact

**Branches are getting smaller.**

**Multi-function employees are vital to profitable branch operation.**

**Fewer transactions mean that customer engagements are more important than ever.**

**Branches remain relevant to customers.**

**Branches are where the most profitable, complex sales occur.**

## A solution right for the times

Delivering frontline efficiency remains a critical imperative in the modern branch environment. Efficient transactions lead to better customer engagements and ultimately greater branch profitability. With the volume of teller line transactions declining in favor of self-service and self-directed banking transactions, the remaining face-to-face customer engagements are more critical than ever before.

But the technology must do more to meet today's banking needs. As modern branch footprints continue to shrink, recycling technology must be designed to fit into more space-constrained areas. With the movement to leaner staffing models and the role of the traditional teller expanding to a "universal banker" position, cash recycling technology must be easier for your staff to use and understand. Vertera 6G delivers on all these requirements.

Top View:



Vertera 5G  
High Capacity



Vertera 5G  
Standard Capacity



Vertera 6G  
High Capacity

The Vertera 6G Teller Cash Recycler is **SMALLER** in footprint, but its size does not sacrifice speed, capacity or performance.

It is **SIMPLER** for staff to operate and the amount of start-up training is minimal. With its large, touch panel LCD, the 6G is in constant communication with your staff and offers a new level of convenience. 6G has also been ergonomically designed to provide maximum staff comfort during use.



## CashInsight™ Bridge



SDA II Sensor

Vertera 6G is also **SMARTER**. Integrated into every Vertera 6G is our **CashInsight™™ Bridge** technology, which provides the ability to remotely monitor your cash recycler. With CashInsight™™ Bridge as the gateway, you also have the ability to add powerful capabilities to help optimize your branch staffing and enterprise cash requirements.

Glory's SDA® II (Secure Document Analysis) technology provides leading-edge authentication, identification and fitness detection capabilities. Advanced note feeding technology minimizes the number of rejected notes while our autocorrect feature eliminates most jams.

## A closer look



### Smaller

- 25-30% smaller footprint than predecessor with the same capacity
- Smaller service area required
- Ideal for space constrained environments
- Fits under desk or teller counter workstations



### Simpler

- Large touch screen display provides user assistance and access to many key teller functions
- Intuitive user interface minimizes training time
- Ergonomically-designed for user comfort and convenience



### Smarter

- Intelligent note handling
- SDA® II (Secure Document Analysis) provides advanced authentication, identification and fitness analysis
- Low reject rates streamline note counting and sorting for maximum efficiency
- Autocorrect reduces jam frequency
- Flexible note storage and management
- Integrated CashInsight™ Bridge technology for remote device monitoring and management
- CashInsight Inform business intelligence solutions available
- Advanced connectivity with native ethernet, USB (device and host) and serial port options
- Vertera interface support with legacy Glory connections
- Supports all open connectivity standards for teller cash automation device control





### Eco-Friendly

- 37% reduction in carbon footprint
- 50% reduction in power consumption
- 50% reduction in transport
- Eco-friendly and reusable parts



### Options

- Journal Printer
- Uninterruptible power supply
- Connectivity to all open network architectures
- Unfit note dropbox facade
- Seated or standing configurations
- CashInsight™ Assure teller application
- CashInsight™ Bridge remote monitoring and device management



### Future-enabled

- Secure Transfer Concept (STC) option enables the transfer of cash from Vertera 6G to a variety of output containers
- High-level fitness sensor option
- Easily updated to add new currency patterns and new currencies, remotely and "on-demand"
- Storage concept allows expansion from 8 storage modules in standard safe to 10 in extended safe
- New or upgraded on-board applications can be deployed remotely as program needs change

## The Profitable Branch Process... 3 Steps to Success

Our process goes beyond the box. We assist you in achieving profitability through business process redesign and focus on organizational change. Our experience has resulted in a refined and proven process to DESIGN and DEPLOY the right solutions to meet your financial institution's needs. You receive an optimal return on your investment and we DELIVER the expected results.



### 1- Design:

Uncover your branch processes so we can design the right solution to address your specific needs.

During this phase, Glory focuses on the following five areas:

- Objectives alignment
- Branch operations
- IT Requirements
- Implementation timeline
- Value modeling

### 2- Deploy:

Implement the agreed upon solution, including installation, training, and effective change management.

During this phase, Glory:

- Ensures the operational changes are understood in the context of Glory's best practices
- Provides training for your branch staff using our professional, dedicated training team
- Supports the deployment via more than 250 certified service technicians
- Offers help desk resolution to reduce on-site calls



### 3- Deliver:

Monitor and measure the change to ensure you are receiving the ROI promised.

During this phase, Glory:

- Measures the results via post-investment analysis
- Compares results to agreed upon, pre-set targets
- Reports our findings and recommends options to optimize the solution
- Provides outstanding service support, keeping the technology at peak performance

By using our proven process, we have the right approach to DESIGN, DEPLOY, and DELIVER your solution. Along with our superior technology and support, Glory consistently delivers the right results for our customers. It all adds-up to Profitable Branches...Delivered!

# The Total Solution

While teller cash recycling, in particular the Vertera 6G, is a powerful driving force for gains in branch efficiency, security and delivery of an outstanding customer experience, Glory's view of its entire solution is much broader than simply placing equipment in your branches.

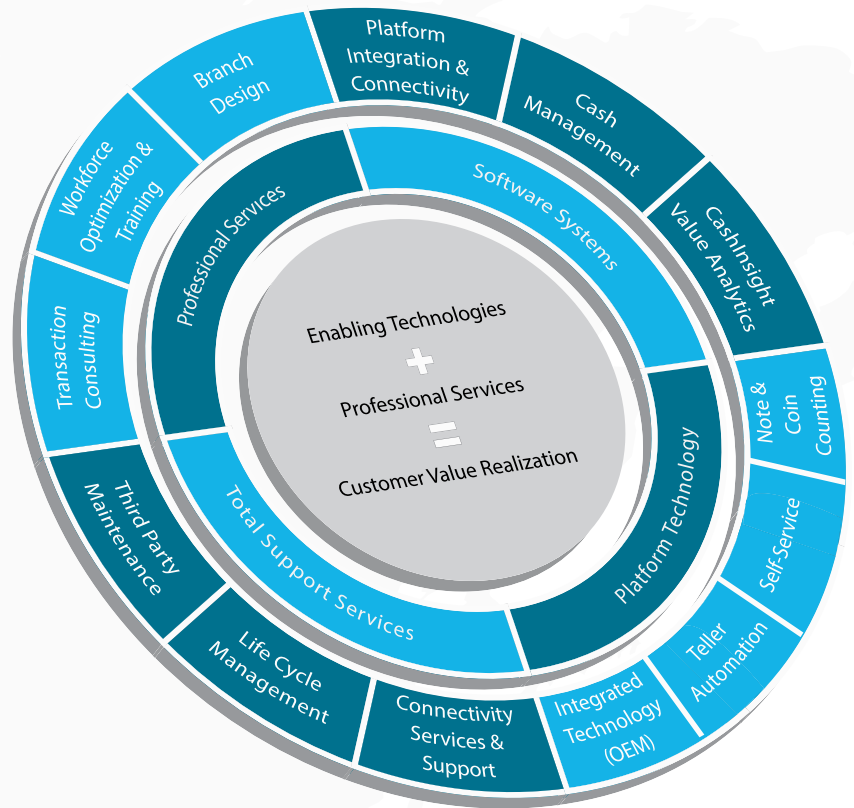
Our software systems, when deployed along with our proven cash recycling technology, provide a simple, flexible, and comprehensive means of ensuring your return on investment in teller automation equipment.

Glory brings enhanced value to our customers via strategic alliances with industry-leading solutions providers. These alliances enable Glory to enhance the effectiveness of our teller automation solution via optimization of staff requirements and cash levels, ultimately delivering higher branch profitability.

Due to our broad view of teller cash automation as an 'enabling technology,' we can assist with branch design initiatives, in cooperation with the nation's leading design-build firms. If your branch transition includes the redefinition of branch staff roles, we are experienced in supporting those change management initiatives as well.

Glory customers know our work is not finished after deployment of the solution. Utilizing the industry's best Service team and infrastructure, Glory delivers quality service, ongoing connectivity support, specialized consulting services, and asset management capabilities.

We invite you to explore the possibilities of a total Glory solution and profitable branches...delivered!



## The Glory Global Solutions Commitment

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Glory Global Solutions is a world expert in cash management, delivering technology and service solutions that provide security, productivity and innovation to our customers in more than 180 countries worldwide. These solutions are supported by the technical expertise of Glory Group of Japan, a pioneer in the development and manufacture of money handling machines across the financial, retail, vending, amusement and gaming industries for nearly 100 years.

The company is committed to meeting society's wide ranging needs for accurate, secure financial transactions between individuals and businesses, and between businesses.

As a responsible organization, we maintain a disciplined approach to our corporate governance and operate to the optimum professional and ethical standards in all aspects of our business. Glory Global Solutions strives to be an exemplary employer, and will always seek to provide a fair, safe and productive work environment where all employees can grow and be challenged. Wherever we operate, our objective is to contribute actively to the community and the local environment, including consistent environmental responsibility

Our philosophy, business priorities, and everyday practice are summarized in a single commitment:

We Secure the Future.



### Glory Global Solutions

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